



SHELDON SCOTT

Personal Real Estate Corporation

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SITINGS REALTY LTD.

THE MARKET DISTRICT AT SOUTHLANDS

The Southlands community occupies a vast sweep of land—537 acres—on Boundary Bay in Tsawwassen. Tsawwassen is a suburb, mostly residential, in the southwestern corner of the City of Delta in British Columbia. It provides the only road access to the American territory on the southern tip of the peninsula, Point Roberts, Washington, via 56th Street. It is also the location of Tsawwassen Ferry Terminal, part of the BC Ferries.

Southlands immediate neighbours are Boundary Bay Regional Park, Centennial Beach, and traditional blocks of single-family homes. Productive farmland, forest, parks and greenways comprise 80 per cent of the site, or approximately 430 acres. The remaining 20 per cent—approximately 107 acres—are developing with residential pockets and a vibrant Market District of shops, cafés, and farmers' markets. In total, it is proposed to add approximately 950 homes to the area.

Planning for Southlands Tsawwassen began with the vision for Market District. Here, in Market Square, farmers sell their produce at markets, but they also mingle with residents and shopkeepers over coffee, craft ale, or a sandwich. The Market District is evolving as a vibrant village where people roam and gather-residents and visitors alike. Current activities included food festivals, outdoor concerts, and Earthwise gardening demonstrations. Mixed-use buildings have relevant retail at ground level and residential flats above. Walkable streets double as festive outdoor spaces. Market District is core to Southlands' sense of place. On completion, the Market District is planned to accommodate approximately 40,000 SF (subject to change) of commercial space.





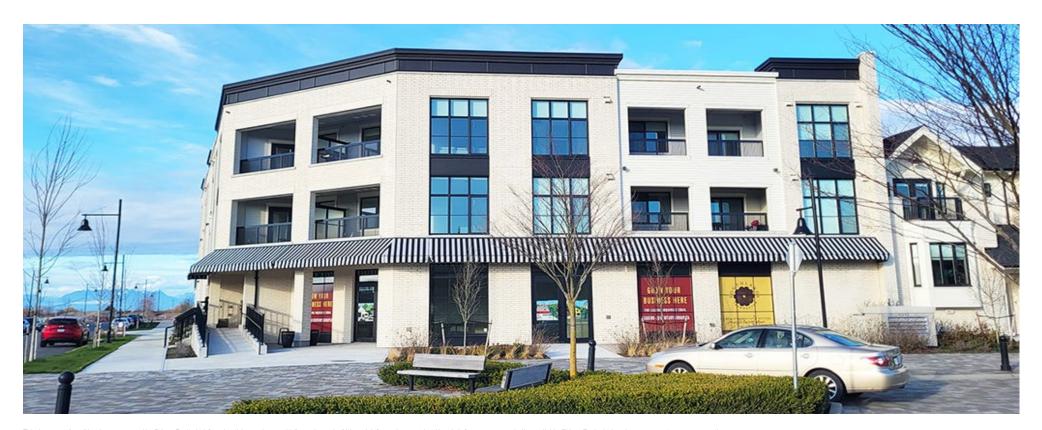


PROJECT SUMMARY

Southlands is South Delta's new master-planned beach community integrating residential, agricultural, and commercial spaces. The project is planned to have 950 residential units and nearly 40,000 SF of brand-new commercial space, offering a unique blend of rural charm and urban convenience and the best of beachside living. Additional highlights include:

- Walkable neighbourhood with public space for community events and outdoor concerts
- A thriving Market Square featuring local produce, artisanal foods, and handmade crafts
- # Competitive market lease rates
- # Prime corner location at Southlands Drive and Inner Street

- # Established businesses, including Four Winds Beach House & Brewery and L'Aromas Coffee
- Prominent storefront exposure for maximum visibility
- Opportunities for cross-promotion and collaboration with neighbouring businesses and residents
- # Bustling trade area that boasts household incomes in excess of \$150,000



SOUTHLANDS



AVAILABLE

1. Highstreet Flats - FOR LEASE

Residential Units: 19 Condo Units Corner Unit, 1,438 SF Commercial Space: Commercial Occupancy: Currently For Lease Completion Date:

2024

COMPLETED

2. Discovery Centre

Residential Units: 3 Rental Apartments Commercial Space: 3,125 SF plus 1,013 SF Mezzanine Commercial Occupancy: Currently Southlands Sales Centre, L'aromas Coffee & Cookies Ice Cream

Completion Date: 2020

3. Granary

Residential Units: 35 Condo Units 8,012 SF Commercial Space:

Four Winds Beach House Brewery Commercial Occupancy:

Completion Date: 2024

4. District Flats

34 Condo Units Residential Units: 1,089 SF Commercial Space: Commercial Occupancy: **HUB Refillery** Completion Date: 2023

FUTURE PHASES*

5. Bellweather

Residential Units: 30 Townhomes 9.800 SF Commercial Space: Completion Date: 2024

6. Market Commons

66 Condo Units Residential Units: Commercial Space: 5,000 SF Anticipated Completion Date: May 2028

7. Mill House Flats

Residential Units: 80 Rental Apartments Commercial Space: 1,350 SF

Anticipated Completion Date: Early 2029

8. Phase B3

Commercial Space: 15,000 SF Anticipated Completion Date: 2030

*Number of units, size and timing of Future Phases are subject to change

DETAILS

Available: 1,438 SF (Corner Unit)

Base Rent: Please Contact Listing Agent

Additional Rent: \$12.41 PSF (est. for 2025)

<u>Available:</u> Immediately

RETAILERS AT SOUTHLANDS









CONTACT

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DEMOGRAPHICS

The Southlands neighbourhood is a vibrant and eclectic community, blending rural charm with modern amenities in the heart of Tsawwassen, South Delta. With a growing population of approximately 50,000 residents, South Delta thrives as an affluent community, boasting a strong and stable economy. Notably, the Tsawwassen area boasts an impressive average household income of over \$150,000 within a 5-minute drive time, providing a compelling market for retailers. Recent growth has created a surge in demand for local services, dining, and shopping. By establishing a retail presence at the Market Square in Southlands, businesses can leverage the area's affluent demographic and capitalize on the growing demand for retail shops and services.

	5 MIN	7 MIN	12 MIN
2024 Population	6,807	18,303	30,129
2029 Populations Projections	7,771	20,037	32,981
2024 Average HH Income	\$154,736	\$157,473	\$166,206
2029 Average HH Income Projections	\$179,456	\$184,048	\$193,153



SURVEY





RIDGE STREET



PHOTO GALLERY OF SOUTHLANDS











